

Assam Electronics Development Corporation Ltd. (AMTRON)
Industrial Estate, Bamunimaidan, Guwahati - 781021
NOTICE INVITING TENDER ENQUIRY

Ref No. AEDC/SDC/2025-26/07

Dated- 20/08/2025

Assam Electronics Development Corporation Ltd (AMTRON) invites bids from Original Equipment Manufacturer (OEM) or its authorized dealers/partner/reseller for “Supply and Installation of SAN Switches” having technical specification as detailed below in relevant section. Submission of bids shall be online and to be submitted through <https://assamtenders.gov.in>

1.1.1 SCHEDULE OF TENDER

Tender No.	AEDC/SDC/2025-26/07
Scope of Work	Supply, installation & commissioning of items specified in this tender with 5 (five) years onsite comprehensive warranty.
Name of the tender issuer	Assam Electronics Development Corporation Ltd.
Date of issue of tender document	20/08/2025
Last Date of Submission of Pre-Bid queries	27/08/2025
Last Date for Submission of Bids	Signed copy of the Tender and supporting documents to be submitted online on or before 01:00PM, 04/09/2025. Hard copy of only Power of Attorney to be submitted in the Drop Box available at MD Office, AMTRON by 01:00PM, 04/09/2025.
Date of Opening of Technical Bids	04/09/2025 at 03:00 PM.
Place of Submission & Opening of Bids	Conference room, MD Office, AMTRON
Address for Communication	Managing Director Assam Electronics Dev. Corporation Ltd., Industrial Estate, Bamunimaidan, Guwahati – 781021, Assam
Phone No. for Communication	+91-8638291361
e- mail ids	mdc@amtron.in

1.1.2. Tender Processing Fee:

A non-refundable fee of **Rs 2000/- (Rupees Two Thousand)** shall be made towards the cost of tender processing fee through Internet Banking from State Bank of India (SBI) or any other banks listed at SBMOPS on <https://assamtenders.gov.in> or NEFT/RTGS in case of offline payment from any Bank.

1.1.3 Bid Security/Earnest Money Deposit

The bid document must be accompanied by the Earnest Money Deposit of **Rs. 2,00,000.00 (Rupees Two Lakh Only)** through –

- i) Option 1- Internet Banking from State Bank of India (SBI) or any other banks listed at SBMOPS on <https://assamtenders.gov.in>
- ii) Option 2- In case of non-availability of Net Banking facility, Bidders may submit Tender Processing Fees and Bid Security using NEFT/RTGS option from any Bank against system generated prefilled challan. For details, please refer to -
<https://assamtenders.gov.in/nicgep/app?page=WebAnnouncements&service=page>
(OM Related to Online Tender Processing Fees and EMD)

PART I - TECHNICAL BID

1.2 Pre-Qualification Criteria:

SL. No.	Bidder/OEM Pre-Qualification Criteria	Supporting Documents	Checklist (Yes)
1	The Bidder can be a Company/Firm having its registered Office in India and Service Engineer posted in Assam.	Certificate of Incorporation/Trade License to be provided. Biodata of Service Engineer to be provided with Phone number and email-ID.	
2	GST Registration and PAN Card to be furnished.	Relevant document to be submitted	
3	Bid Security/EMD and Tender Processing Fee (no exemption allowed)	Reference to be submitted in Form D	
4	Power of Attorney to the authorized signatory of the bidder to sign the bid document, if it is a company/Partnership Firm.	As per format mentioned in Form I. (Hard Copy should be submitted)	
5	Profile of Company	As per format mentioned in Form C.	
6	Bidder should not be blacklisted by any Government/PSU entity in last three years.	Undertaking from Bidder need to be provided.	
7	Bidder should have experience in supply and installation of SAN Switch in last three years in PSU/Govt entities.	Relevant Work Order and completion certificate to be submitted.	
8	In case the bidder is not an OEM, authorization letter from OEM should be provided as proof of eligibility. The bidders must be an authorized dealer/partner/reseller of the OEM.	OEM undertaking or as per format mentioned in Performa A or as per OEM Format.	
9	OEM should provide an undertaking that the bidder quoting their products will supply the items within 45 days.	Undertaking from OEM to be submitted without which bid will be rejected.	
10	Replacement of all components and subcomponents -should be covered under warranty. -shipping cost for such replacements will be borne by the OEM. - unmounting and packing of faulty components will be the responsibility of the OEM. - unpacking and mounting of new components will be the responsibility of the OEM. -no extra cost will be borne by buyer for replacement and shipping.	Undertaking from OEM to be submitted without which bid will be rejected.	
11	Declaration regarding acceptance of Terms & Condition contained in the tender document.	As per format mentioned in Performa B	
12	OEM should not be blacklisted by any Government/PSU entity in last five years.	OEM undertaking to be submitted.	
13	Spare parts to be made available by OEM within 3 (three) business days from the date of call log.	OEM undertaking with Warehouse details	
14	Proposed product and its constituent sub-components should not be declared as end of support by next 5 years.	OEM undertaking to be submitted.	
15	OEM to provide complete escalation matrix for after sales warranty and services.	Escalation Matrix in OEM letterhead to be submitted	
16	The bidder should submit an undertaking that during the bid validity period of 180 days, the bidder will be able to supply up to an additional 50% of the existing tender	Bidder's Undertaking	

SL. No.	Bidder/OEM Pre-Qualification Criteria	Supporting Documents	Checklist (Yes)
	quantity/capacity with the same terms & conditions of this tender including Performance Bank Guarantee. In case of failure to execute this clause the original PBG may be forfeited, and necessary action will be taken against the selected bidder.		
17	Restrictions rules imposed by Govt. of India for procurement from bidders from countries that share land borders with India will be applicable.	Undertaking from OEM & Bidder in support of the same.	
18	The Bill of Material mentioned in Clause 1.3.1 is tentative. The proposed solution should complete and no additional item/license is required for the scale up.	<Undertaking from OEM to be submitted>	
19	All materials should be supplied with 5 (five) years advanced hardware replacement warranty and onsite support.	OEM Undertaking to be submitted	
20	Unpriced, complete and correct Bill of Material including part codes of components, sub-components, service, warranty, licenses, subscription along with quantities to be submitted along with the bid, without which Bid will be rejected. No clarification/correction will be sought post submission of bid.	OEM/Bidder Undertaking to be submitted for the proposed bill of materials.	

1.3 Scope of work:

- i) **Supply** of SAN Switch as per the technical specifications.
- ii) **Installation** at the designated Data Center at Guwahati, Assam, including rack mounting, structured cabling with cable manager, cable ties, and network connectivity required for the supplied items as per Data Center industry standard guidelines (cable trays/baskets are in place).
- iii) **Configuration and Integration** of supplied devices, and integration with existing infrastructure.
- iv) **Testing and Commissioning**, including acceptance test, performance testing.
- v) **Warranty & Support** for the specified period (i.e. 5 years OEM warranty & subscription).

1.3.1 Bill of Material:

Item No.	Item Description	Qty
1	SAN Switch	4 nos.
2	OM3/OM4 Duplex Cable (LC), 3 meters	96 nos.
3	OM3/OM4 Duplex Cable (LC), 5 meters	96 nos.
4	One Time Installation, Configuration and Integration (onsite)	Job

Sd/-

Date: **20-08-2025**

Guwahati

For further details and Tender Documents visit <https://assamtenders.gov.in>

Managing Director
AEDC Ltd. (AMTRON)